



Terry Wyer

Director of Finance and Investment - SATIH

Terry is a result oriented professional with over 20 years of global experience in leadership with works in banking, finance, and investment and has managed projects funded by U.S. Agency for International Development (USAID), the World Bank/International Finance Corporation (IFC), the European Bank for Reconstruction and Development (EBRD), the European Union and other regional and global organizations. Terry has experience working and living in North

America, Europe, Asia, Africa and Russia and has the ability to diplomatically and effectively work across various sectors with all levels of international/local business leaders and governments.

- He currently is Director for Finance and Investment for the Southern Africa Trade and Investment Hub (SATIH). As the Director of Finance and Investment Terry leads the design and execution of innovative strategies and activities to facilitate and accelerate investment. He is working closely with USG and other international partners to develop innovative risk management tools and promote government and private sector investment in strategic sectors of the Southern African economy.
 - Lead engagement with capital market actors to facilitate investment opportunities for Southern African firms.
 - Manage and support originating and structuring of financial transactions to increase investment for regional project beneficiaries.
 - Identify and engage with capital markets, investment firms, and financial institution partners in facilitating investment transactions within agri-business, financial services, ICT and other focus sectors.
- Specialist insight into shared value initiatives spanning the finance and investment continuum from non-profit investments through blended value returns to market-related investment returns. Terry has gained this expertise through pioneering roles in the emerging practice of impact investing in Africa, Europe, and Asia, involving work in 'base of the pyramid' markets, socio-economic, social entrepreneurship, and enterprise development opportunities.
- Terry has access to a large global network of private sector, government, and multinational/bilateral organizations that play an important role in private sector development.
- Terry is also a Senior Associate at (CSIS), a Washington DC based think tank. The Center for Strategic and International Studies (CSIS). CSIS is a bipartisan, non-profit organization headquartered in Washington, D.C. The Center's staff and large network of affiliated scholars conduct research and analysis and develop policy initiatives that look into the future and anticipate change.